Lesson 4 Vocabulary

Lesson Keywords

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| 繁體中文 | 简体中文 | Pinyin | English | Notes |
| **迄今為止** | **迄今为止** | qìjīn wéizhǐ | until now; until this day |  |
| **由於。。。以致。。。** | **由于。 。 。以致。 。 。** | yóuyú. . . yǐzhì. . . | since…, so that is why… |  |
| **短缺** | **短缺** | duǎnquē | shortage |  |
| **風險** | **风险** | fēngxiǎn | risks |  |
| **協商** | **协商** | xiéshāng | negotiate |  |

Additional Lesson Vocabulary

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| --- | --- | --- | --- | --- |
| **接獲** | **接货** | jiē huò | to receive shipment of goods |  |
| **字據** | **字据** | zìjù | receipt | usually a writing document that can serve as proof or evidence, such as a written contract, a written receipt, a loan agreement, etc. |
| **付款** | **付款** | fùkuǎn | to make a payment that consists of a sum of money |  |
| **貨物** | **货物** | huòwù | goods from a shipment or cargo |  |
| **憑證** | **凭证** | píngzhèng | proof, evidence |  |
| **合同** | **合同** | hétóng | contract | more commonly ***合约héyuē*** *(contract)* in Taiwan |
| **規定** | **规定** | guīdìng | rules and regulations |  |
| **交貨** | **交货** | jiāo huò | to deliver goods |  |
| **信任** | **信任** | xìnrèn | trust |  |
| **遲不付款** | **迟不付款** | chí bú fùkuǎn | still not making a payment after the expected payment time |  |
| **根據** | **根据** | gēnjù | (preposition) according to, on the basis of; (noun) basis for a statement or assertion |  |
| **交付** | **交付** | jiāofù | to deliver, to pay, or to hand over something |  |
| **驗收** | **验收** | yànshōu | to inspect and accept upon delivery |  |
| **所有權** | **所有权** | suǒyǒuquán | ownership |  |
| **即告** | **即告** | jí gào | at that very moment, immediately, in that instant |  |
| **轉移** | **转移** | zhuǎnyí | transfer |  |
| **承擔** | **承担** | chéngdān | to bear (responsibilities, burdens, etc.) |  |

Supplemental Vocabulary To Increase Tone of Discontent in Demanding for an Explanation

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **是何道理** | **是何道理** | shì hé dàolǐ | what do (you) mean by doing something like this? |  |
| **有何憑證** | **有何凭证** | yǒu hé píngzhèng | what proof do (you) have? |  |
| **做何解釋** | **作何解释** | zuò hé jiěshì | how are (you) going to explain this? |  |

Supplemental Vocabulary for Other Business Disputes

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| --- | --- | --- | --- | --- |
| **海關** | **海关** | hǎiguān | customs (border inspections, etc.) |  |
| **證明** | **证明** | zhèngmíng | (verb) to prove; (noun) proof |  |
| **分裝** | **分装** | fēn zhuāng | to repackage by separating a large load into smaller packages |  |
| **損失** | **损失** | sǔnshī | (verb) to lose or to take damage; (noun) loss or damage |  |
| **技術轉讓** | **技术转让** | jìshù zhuǎnràng | technology transfer |  |
| **聲譽** | **声誉** | shēngyù | reputation |  |
| **預付** | **预付** | yùfù | to make a payment in advance |  |
| **開發** | **开发** | kāifā | to develop (projects, residential neighborhoods, technology, etc.) |  |
| **一筆** | **一笔** | yì bǐ | a measure word for a sum of money or things relating to accounting, accounts, debts, bills, or finances |  |
| **購房** | **购房** | gòufáng | to make a payment relating to housing purchase |  |
| **協議** | **协议** | xiéyì | agreement |  |
| **退款** | **退款** | tuì kuǎn | (verb) to refund; (noun) a refund |  |
| **手續費** | **手续费** | shǒuxù fèi | service charges or processing fees |  |
| **責問** | **责问** | zéwèn | to question in a reproachful manner |  |
| **爭論** | **争论** | zhēnglùn | dispute or controversy | could also be used as a verb (to be in dispute or to be in a heated debate) |