**Networking**

**Scenario: You are currently attending an expo in the city as a representative of your company. As you take a break in the afternoon, you go to a café nearby. At this moment, you happen to see that a high-level executive from a well-known company is also taking a break at this café, eating desserts, but it appears that she may be about to leave. Although you recognize this successful person, you have never crossed paths officially. Thus, you grasp the opportunity and muster up the courage to speak with this reputable person from the industry for the first time. What you had never imagined was that this star of the industry also has heard of you name…**

A (Person Seeking Potential Business Partnership): Hi! Are you General Manager Zhang?

B (General Manager at a large, highly reputable company): Yes, I am. And you are…?

A: I am Ke Mai Ke from The Dragon Fruit Chocolate Company.

B: Chairman Ke! Hello, hello! I have heard so much about you. What a pleasure to meet you today. I finally have an opportunity to meet you in person.

A: (Surprised that General Manager Zhang recognizes him) I am truly flattered by your words! I personally have also heard of your great name. I have admired your work for so long that it really is an honor to meet you.

B: You are too polite! I heard that your company is doing very well in recent years and is performing brilliantly. You really have a talent for managing a company!

A: You flatter me (you have overpraised me). Compared to an experienced general manager at a large company like you, I really pale by comparison. I hope that you would be willing to give me some advice in the future.

B: I dare not accept you praise, I dare not.

A: Are you attending the expo nearby, too?

B: Yes, I gave myself some spare time to come and look around. Are you coming specifically for the expo?

A: That’s right. I have come especially for the expo and thought I would take care of some business matters on the way. I have been out all day, so I decided to come to this coffee shop to rest for a little while.

B: You must have had a hardworking day! In that case, I shall take my leave. This is my business card. I welcome you to visit my company in the near future.

A: Thank you. This is my business card. I will be sure to make an appointment to visit your company in the near future.

B: Good! You are welcome to visit! Let us talk again another day.

A: OK. Goodbye.